



LEIGHTON O'BRIEN

WETSTOCK LIVE

SMARTEST WETSTOCK INTELLIGENCE



Wetstock Live is the industry's smartest wetstock intelligence for continuous leak detection, optimized maintenance spend and more efficient retail operations.

Our platform offers real time, unified visibility on all aspects of your retail network including ATG accuracy and functionality, pump flow rates, delivery validation, wetstock replenishment, water ingress and other alarms.

With smart, interconnected alarms that build on your ATG investment, Wetstock Live enables fuel retailers to make more informed decisions based on return on investment with greater intelligence. It gives you a complete snapshot of your network and the ability drill down into trend analysis to identify the root cause of key issues and provide actionable insights to action and resolve.

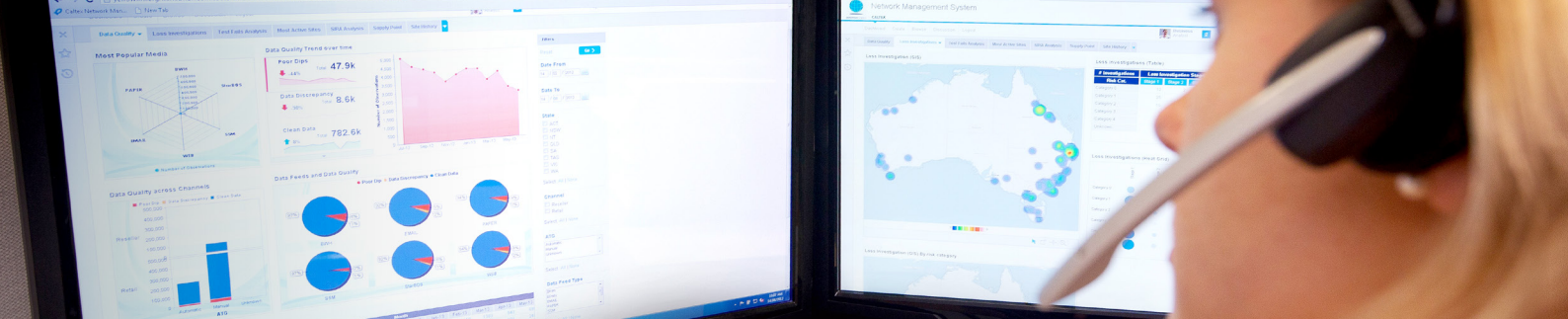
Wetstock Live is independently certified as the most accurate wetstock management solution to detect leaks and losses of 0.1 gallons per hour (or less). Equipment agnostic, Wetstock Live also operates with any brand of ATG, pumps, forecourt controllers and POS system, giving you a truly independent view of your network.

Highly configurable and scalable from global to local, Wetstock Live features dashboard KPI metrics for performance reporting and is available in multiple languages.



KEY FEATURES AND BENEFITS

FEATURES	BENEFITS
Leak Detection	<p>Certified leak detection using SIR in monthly, daily or real time analysis. Sudden loss alarms to detect fuel losses caused by pump outs, sudden losses and pilferage; static tank analysis to detect liquid tank losses and line drain back to detect faulty suction lines including identifying drain to tank vs releases to ground.</p> <p>Certified as the most accurate provider of wetstock analytics to detect fuel losses of 0.1 gph with greater than 99.6% accuracy. More accurate leak detection capabilities than most ATGs with a leak detection threshold of 0.05 gph.</p>
Dispenser Performance Management	<p>Live detection of dispenser flow rate reductions to protect the customer experience at a network level. Instantly actionable from the report screen.</p> <p>Every dispenser is monitored and assessed for the accuracy of dispensing. This protects brand integrity by identifying under dispensing pumps and boosts profitability by identifying over dispensing pumps.</p> <p>All dispensers are assessed for activity and dispensers not in operation are identified for action.</p>
ATG Accuracy	<p>Live and ongoing assessment of ATG accuracy for all brands.</p> <p>Functional reporting of stuck and sticky floats.</p> <p>Ongoing provision of strapping charts to 0.3% accuracy.</p>
Real Water Alarms	<p>Smart live alarming filtering out false water alarms with root cause analysis to manage water issues before they affect operations, particularly for biofuels and ULSD.</p>
Alarm Workflows	<p>All available alarms from connected equipment at site can be reported.</p> <p>80% of ATG alarms do not require action at site. With Wetstock Live you can receive and investigate the central alarms and determine any need for action at site.</p>
Delivery Verification	<p>Every delivery in your network is verified to an accuracy of 0.3%. Virtually eliminates short deliveries across your network. Information is easily shared with your transport company to hold them accountable for every delivery.</p>
Forecasting	<p>Provides real time status of inventory held in the network including stock out alerts and stock coverage.</p>
POS	<p>Analysis of 1 billion possible permutations to achieve correct pump tank mapping, correct POS configuration issues and understand every single loss and gain.</p>
KPI Metrics	<p>Comprehensive reporting suite featuring dashboard of key KPIs for management reporting and strategic decision making. Provides macro and micro view of key KPIs, status and workflows to know exactly what's happening in your network.</p>



DATA OVERVIEW

Three items of data are required to optimise Wetstock Live, enabling a higher degree of analysis and value.

1 Sales Transactions

Each sales transaction made by dispenser should be captured and transmitted. The records can be sent individually at the time of the event (in real time) or grouped together and sent at regular time intervals.

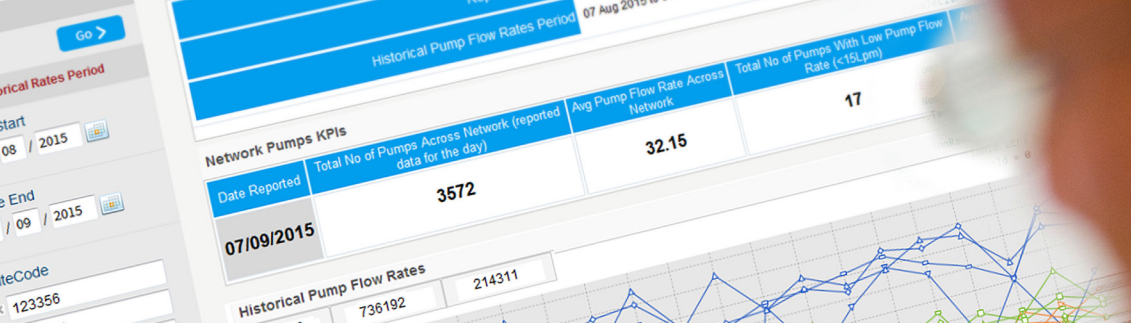
2 Delivery Transactions

Delivery value should be docketed delivery values and not derived from ATG consoles, BOS or POS systems.

3 ATG Observations

Periodical ATG observations are captured at a frequency acceptable to the client. To achieve superior accuracy in Wetstock Live, information observations recorded between 1 and 5 minutes is preferred.





CASE STUDIES

EARLY DETECTION OF SMALL LINE LEAK

The higher definition data and analysis in Wetstock Live enabled a client to respond to a smart alarm quickly with appropriate workflow action, leading to an investigation including a precision line test.

The test confirmed a low lying leak of 0.02 gph.

US EPA requirements specify a leak threshold of 4.8 gallons per day for SIR.

The accuracy of Wetstock Live and precision line test highlighted a very small leak in a quicker amount of time.

IDENTIFICATION OF SLOW FLOW PUMPS

Only 5% of customer complaints such as slow pump flow are reported. An international fuel retailer deploying Wetstock Live received a pump flow rate alarm for 8 pumps at 4 sites.

The alarm was triggered by the pump flow rate dipping below the client's 10 gallons per minute threshold. A technician was dispatched to site to investigate and check hoses, filters and valves for damage.

The investigation confirmed that pump 2 had a kink in the hose which was replaced, and pumps 3, 5 and 7 were blocked, which were then cleaned.

Wetstock Live not only pinpointed the individual equipment issue but confirmed that the contractor attending the site addressed each fault through tracking the pump flow rates back to above threshold, cost effectively managing the performance of each pump.

SALES RECOVERY THROUGH METER DRIFT CALIBRATION

Drifting meters is a primary cause of fuel loss. A client received a meter drift alarm at an unmanned site. Wetstock Live confirmed the cause of the loss increase and estimated a 2.6% loss in sales on a particular day due to over dispensing meters.

The client dispatched a maintenance contractor to site to check the calibration of the meters, which was confirmed at 3%. The accuracy of Wetstock Live determined what proportion of the overall loss trend was caused by meter drift. The client subsequently recovered \$894.00 in potential lost sales for the month.



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